

# BUSINESS STUDIES AS A SECONDARY MAJOR

The Business Studies major is an optional second major for students pursuing a Bachelor of Arts or Bachelor of Science degree through the College of Arts, Sciences, and Letters (CASL).

The Business Studies major (BST) complements the critical thinking and acquired knowledge gained through a liberal arts and sciences education with foundational courses in business to develop the necessary leadership and analytical skills for careers in management related fields.

The BST graduate will acquire and possess a broad range of understanding, knowledge, and quantitative skills necessary for attaining a leadership role in business, education, community organizations, and government. Key to the BST is the comprehensive liberal arts and sciences education that provides a strong foundation in thinking creatively, seeing the world through a multi-perspective lens, and acquiring a broad based of knowledge, and an understanding of diverse cultures and literary works.

The Business Studies major is open to non-College of Business students and must be pursued as a second major in conjunction with the primary major in CASL.

For further information about Business Studies as a Second Major, contact CASL Advising and Academic Success.

In addition to the major requirements, students must complete all CASL Degree Requirements (<http://catalog.umd.umich.edu/undergraduate/college-arts-sciences-letters/>).

## Prerequisites to the Major

Code	Title	Credit Hours
ECON 201	Prin: Macroeconomics	
ECON 202	Prin: Microeconomics	
MATH 104	College Algebra	
	or MATH 105 Pre-Calculus	

## Major Requirements

Code	Title	Credit Hours
<b>Required</b>		
ACC 298	Financial Accounting	3
FIN 401	Corporate Finance	3
ISM 310	Info Systems in Management	3
MKT 352	Mktg Principles and Policies	3
OB 354	Behavior in Organizations	3
OM 300	Intro to Operations Management	3
Select one course from the following: 3		
DS 301	Introductory Business Statistics using Excel	
ECON 305	Economic Statistics	
MATH 325	Probability	
PSYC 381	Prin of Stat and Exper Design	

### Concentration

Select one of the following Concentrations below <sup>1</sup>	9
<b>Total Credit Hours</b>	<b>30</b>

<sup>1</sup> Some courses listed here may have additional prerequisites that could add to the total credit hours needed.

## Concentration Requirements

### General Business Concentration

Three courses from any 300 or 400 level COB course (Excluding BA 300, BPS 451, and any BI course). Courses must be from at least two different disciplines.

### Communications Concentration

Code	Title	Credit Hours
COMM 340	Professional Communication	3
or BA 330	Managerial Communication	
Select two courses from the following:		6-8
COMM 220	Intro to Media & Culture	
COMM 260	Public Relations Principles	
COMM 300	Communication Research Methods	
COMM 366	Public Comm and Culture Studies	
COMM 420	Critical Media Studies	
COMM 460	Public Relations Campaigns	
COMM 465	Risk and Crisis Communication	
MKT 458	Advertising	
<b>Total Credit Hours</b>		<b>9-11</b>

### Economics Concentration

Code	Title	Credit Hours
Required – Three courses from the following:		9
BE 401	Managerial Economics	
or ECON 302	Intermediate Microeconomics	
BE 403	Business Conditions Analysis	
or ECON 301	Intermediate Macroeconomics	
ECON 311	Money and Banking	
or FIN 443	Com Bank: Functn and Operatns	
ECON/STS 321	Labor in the American Economy	
ECON 331	Industrial Organization	
ECON 335	Experimental Economics	
ECON 433	Antitrust and Regulation	
ECON 438	Beh Econ for Business & Policy	
ECON 447	International Finance	
ECON 448	International Trade	
ECON 4021	Economics of the Labor Sector	
IB 441	International Financial Management	
IB 446	International Business	
<b>Total Credit Hours</b>		<b>9</b>

## Entrepreneurship Concentration

Code	Title	Credit Hours
Required:		9
ENT 400	Entrepreneurial Thinking&Behav	
ENT 401	New Venture Planning	
ENT 403	Social Entrepreneurship	
<b>Total Credit Hours</b>		<b>9</b>

## Psychology Concentration

Code	Title	Credit Hours
Required – Three courses from the following:		9
HRM 305	Human Resource Policy/Admin	
MKT 382	Understanding Customers	
PSYC 320	Social Psychology	
PSYC 363	Cognitive Psychology	
PSYC 3955	Diversity and the Workplace	
PSYC 4305	Psychology in the Workplace	
PSYC 464	Applied Cognitive Psychology	
<b>Total Credit Hours</b>		<b>9</b>